

**SEE REPLACEMENT TAB  
FOR ACCESS TO  
STATE REPLACEMENT FORMS**

## Appendix B

### State Specific Replacement Form/Notice To be used for all products.

Form Number	Form Name	Description
VL 12667-NY IC	Replacement Form for NY 10A	Used exclusively in New York when replacing an individual annuity or other insurance products. Instructions for distribution of copies and materials are on the cover page of the form.
VL 12669-NY IC	Replacement Form for NY 10C	Used exclusively in New York when replacing an individual annuity or other insurance products. Instructions for distribution of copies and materials are on the cover page of the form.
VL 12670-NY IC	Replacement Form for NY 10B	Used exclusively in New York when replacing an individual annuity or other insurance products. Instructions for distribution of copies and materials are on the cover page of the form.
VL 14131	Model Replacement Form	Used when replacing life insurance products, including annuities and with all new business in the following states: AK-AL-AR-AZ-CO-HI-IA-KY-LA-MD-ME-MS-MT-NC-NE-NH-NJ-NM-OH-OR-RI-SC-TX-UT-VA-VT-WI-WV.
VL 14715	Replacement Form for NV	Used exclusively in Nevada when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier. Include VL 14715-A Only when replacing a fixed deferred annuity.
VL 14715-A	Fixed Annuity Replacement Comparison Statement for NV	Used exclusively in Nevada in combination with VL 14715 Replacement Form for NV when replacing fixed deferred annuities. Instructions are on the cover page. Obtain and submit Comparison Statement to expedite processing by redeeming carrier.
VL 14735	Replacement Form for KS	Used exclusively in Kansas when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 19176	Authorization To Disclose Information - NY Reg 60	Used exclusively in NY when replacing an individual annuity or other insurance products to authorize current carrier to release information necessary to complete attached forms pursuant to NY Reg 60. Replacement.
VL 23562	Arkansas Comparison Memorandum	Used in Arkansas for all Individual and Group Annuity contracts when replacing an Individual Fixed Deferred Annuity. Replacement Memorandum must be completed at the point of sale.
VL 7742	Replacement Form for MA	Used exclusively in Massachusetts when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 7744	Replacement Form for CA and IL.	Used exclusively in California and Illinois, when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 7814	Replacement Form for IN	Used exclusively in Indiana when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 7818	Replacement Form for MN	Used exclusively in Minnesota when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.

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Form Number	Form Name	Description
VL 7819	Replacement Form for SD	Used exclusively in South Dakota when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 7844	Replacement Form for MO	Used exclusively in Missouri when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 7847	Replacement Form for WY	Used exclusively in Wyoming when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain & submit replacement form to expedite processing by redeeming carrier.
VL 7859	Replacement Form for DE	Used exclusively in Delaware when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 7862	Replacement Form for PA	Used exclusively in Pennsylvania when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 7866	Replacement Form for OK	Used exclusively in Oklahoma when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 7897	Replacement/Exchange Disclosure Form for FL	Used exclusively in Florida when replacing life insurance products, including annuities funded through values in existing in-force policy with the same insurer. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 8096	Replacement Form for WA	Used exclusively in Washington when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 8165	Replacement Form for ID and TN	Used exclusively in Idaho and Tennessee when replacing life insurance products, including annuities. Instructions are on the cover page. Obtain and submit replacement form to expedite processing by redeeming carrier.
VL 23562	Life Insurance and Annuities Replacement Memorandum for AK	Used in Arkansas for all individual and group annuity contracts when replacing an individual fixed deferred annuity. Replacement Memorandum must be completed at the point of sale.